

A strong shoulder in a difficult time.

Dear Supreme Knight:

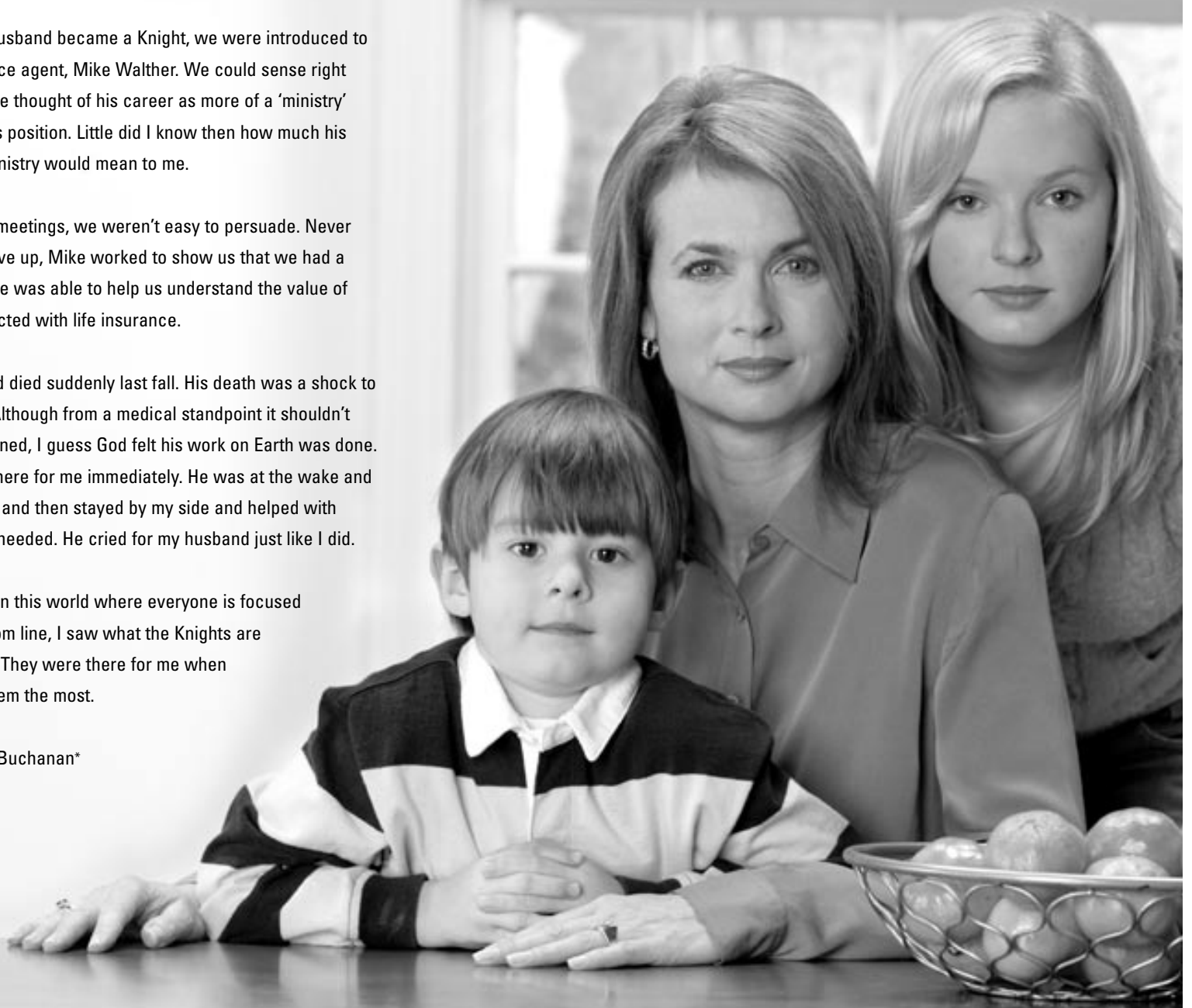
When my husband became a Knight, we were introduced to our insurance agent, Mike Walther. We could sense right away that he thought of his career as more of a 'ministry' than a sales position. Little did I know then how much his sense of ministry would mean to me.

During our meetings, we weren't easy to persuade. Never willing to give up, Mike worked to show us that we had a need, and he was able to help us understand the value of being protected with life insurance.

My husband died suddenly last fall. His death was a shock to everyone. Although from a medical standpoint it shouldn't have happened, I guess God felt his work on Earth was done. Mike was there for me immediately. He was at the wake and the funeral, and then stayed by my side and helped with whatever I needed. He cried for my husband just like I did.

I think that in this world where everyone is focused on the bottom line, I saw what the Knights are truly about. They were there for me when I needed them the most.

— Beverly Buchanan*



*Based on an actual letter. Names have been altered to preserve anonymity.

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